

At PLATFORM, our role is to provide you with the best insurance value combining coverage, service and price. We also provide personalized, quality service including professional insurance advice, ongoing policy maintenance and claims support. Below we have provided a list of insurance companies we represent and have included the range of compensation each provides as a percentage of your overall premium. This commission percentage is paid annually for both new business and renewals.

In order for us to maintain strong relationships with quality insurers, we match clients and their needs with the desired type of business of the respective insurers. The insurance companies, as indicated on the list, recognize our efforts through a Contingent Profit Commission contract. Payment generally depends on some combination of growth, profitability (loss ratio), volume, retention and increased services that we provide on behalf of the insurer. It is based upon our entire portfolio with that insurer and not on individual policies. Contingent Profit Commission is not guaranteed. For detailed information on Contingent Commission, please go to the individual company's website.

| INSURER | COMMISSION | CPC | WEBSITE |
|------------------------------------|-------------------|------------|--|
| 1. ACE INA | 10% - 20% | Yes | www.acegroup.com |
| 2. Allianz Global | 10% - 20% | No | www.agcs.allianz.com |
| 3. Aviva Canada | 10% - 30% | Yes | www.avivacanada.com |
| 4. Axis | 10% - 20% | No | www.axisinsurance.ca |
| 5. BI&I | 10% - 20.0% | No | www.biico.com |
| 6. Burns & Wilcox | 10% - 15% | No | www.burnsandwilcox.ca |
| 7. Chubb Insurance Company | 10% - 20% | No | www.chubb.com |
| 8. CNA | 10% - 30% | No | www.cnacanada.ca |
| 9. Economical Insurance | 10% - 25% | Yes | www.economicalinsurance.co |
| 10. Elliott Special Risks / Market | 7.5% - 15% | No | www.elliottsr.com |
| 11. Encon | 7.5% - 15% | No | www.encon.ca |
| 12. Everest Canada | 10% - 20% | Yes | www.everestcanada.com |
| 13. Guarantee Company NA | 10% - 30% | Yes | www.theguarantee.com |
| 14. HDI-Gerling | 10% - 20% | No | www.hdi-gerling.ca |
| 15. Intact Insurance | 10% - 30% | Yes | www.intactinsurance.com |
| 16. Liberty Mutual | 10% - 27.5% | No | www.libertyiu.com |
| 17. Lloyds of London | 10% - 27.5% | Yes | www.lloyds.com |
| 18. Northbridge Insurance | 7% - 20% | Yes | www.nbins.com |
| 19. QBE Services | 10% - 20% | No | www.qbecanada.com |
| 20. RSA Group | 7% - 30% | Yes | www.rsagroup.ca |
| 21. Starr Group of Companies | 7% - 20% | No | www.starrgroup.com |
| 22. Travelers Canada | 10% - 30% | Yes | www.travelerscanada.ca |
| 23. Trisura Guarantee | 10% - 30% | Yes | www.trisura.com |
| 24. Totten Group | 7% - 15% | No | www.-ttengroup.com |
| 25. Unica Insurance | 10% - 20% | Yes | www.unicainsurance.com |
| 26. Western Surety | 10% - 27.5% | Yes | www.westernsuretyl.ca |
| 27. XL / Catlin | 10% - 20% | Yes | www.xlcatlin.com |
| 28. Zurich Insurance Company | 10% - 27.5% | Yes | www.zurichcanada.com |